

RFB NO. 2021-067 ANNUAL CONTRACT FOR CISCO NETWORK EQUIPMENT, SOFTWARE AND MAINTENANCE

ITEM #	ITEM DESCRIPTION	Cisco Total MSRP (Based on Tarrant County's three (3) year average of total annual purchases)	General Datatech, L.P. Dallas, TX HUB - No COOP - Yes		Mvation Worldwide Inc. Glen Cove, NY HUB - No COOP - Yes		Netsync Network Solutions Carrollton, TX HUB - Yes COOP - Yes		<i>CDW Government LLC Vernon Hills, IL HUB - No COOP - No</i>	
A	Percentage Discount off Cisco Global Price List for Cisco Hardware and Related Software Purchases	\$1,080,683.00	58%	\$453,886.86	42%	\$626,796.14	55%	\$486,307.35	59%	\$443,080.03
B	Percentage Discount Off Cisco Global Price List for Cisco SmartNet Maintenance Support for 1-year Term	\$708,466.00	23%	\$545,518.82	23%	\$545,518.82	21%	\$559,688.14	23%	\$545,518.82
C	Percentage Discount off Cisco Global Price List for Cisco Software Subscription Services	\$564,444.00	58%	\$237,066.48	42%	\$327,377.52	19.75%	\$452,966.31	20%	\$451,555.20
TOTAL DISCOUNTED PRICE		\$1,789,149.00	\$1,236,472.16		\$1,499,692.48		\$1,498,961.80		\$1,440,154.05	

Award:

Primary: General Datatech, L.P. Secondary: CDW Government, LLC Alternate: Netsync Network Solutions