

RFP 2021-064, SAP Enterprise Asset Management

Presentation and Demonstration Evaluation Scores

	Value	Genesis Consulting Partners LLC Richmond, VA HUB - No	Labyrinth Solutions, Inc. d/b/a LSI Consulting Waltham, MA HUB - No	Rizing, LLC Stamford, CT HUB - No
Vendor Qualifications and Experience	15.00%	11.00%	10.67%	11.17%
Vendor Individual Project Team Qualifications and Experience	25.00%	16.58%	17.25%	17.67%
Proposed Project Approach	20.00%	14.00%	14.17%	12.83%
Verifiable References	10.00%	8.00%	6.67%	10.00%
Price	30.00%	10.25%	30.00%	10.15%
Total	100.00%	59.83%	78.76%	61.82%

Award Recommendation: Labyrinth Solutions, Inc. d/b/a LSI Consulting

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Initial Evaluation Scores

	Value	American CyberSystems, Inc. Duluth, GA HUB - Yes	Delta System & Software, Inc. McKinney, TX HUB - No	Genesis Consulting Partners LLC Richmond, VA HUB - No	Labyrinth Solutions, Inc. d/b/a LSI Consulting Waltham, MA HUB - No
Vendor Qualifications and Experience	15.00%	9.50%	3.88%	11.25%	11.13%
Vendor Individual Project Team Qualifications and Experience	25.00%	15.69%	7.69%	16.75%	17.94%
Proposed Project Approach	20.00%	12.25%	5.13%	13.88%	14.25%
Verifiable References	10.00%	8.00%	2.00%	8.00%	6.67%
Price	30.00%	5.75%	30.00%	7.43%	21.75%
Total	100.00%	51.19%	48.70%	57.31%	71.74%

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Initial Evaluation Scores

	Value	Phoenix Business, Inc. d/b/a Phoenix Business Consulting Sarasota, FL HUB - Yes	Rizing, LLC Stamford, CT HUB - No	Sierra Digital, Inc. Houston, TX HUB - Yes
Vendor Qualifications and Experience	15.00%	11.63%	11.25%	10.00%
Vendor Individual Project Team Qualifications and Experience	25.00%	17.38%	17.00%	16.31%
Proposed Project Approach	20.00%	14.00%	13.00%	12.75%
Verifiable References	10.00%	3.00%	10.00%	8.00%
Price	30.00%	9.61%	7.36%	6.28%
Total	100.00%	55.62%	58.61%	53.34%