

## RFP 2020-113, Market Benefit Comparison Study

### Best and Final Offer Evaluation Scores

	Maximum Point Value	Gallagher Benefit Services, Inc., a wholly owned subsidiary of Arthur J. Gallagher & Co. Dallas, TX HUB - No
Respondent's Qualifications and Experience	15%	13.77%
Proposed Solution and Timeline	40%	35.27%
References	15%	11.00%
Price	30%	30.00%
Total	100%	90.04%

**Award Recommendation: Gallagher Benefit Services, Inc., a wholly owned subsidiary of Arthur J. Gallagher & Co.**

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### Presentation Evaluation Scores

	Maximum Point Value	Aon Consulting, Inc. Chicago, IL HUB - No	Gallagher Benefit Services, Inc., a wholly owned subsidiary of Arthur J. Gallagher & Co. Dallas, TX HUB - No	The Segal Company, Inc. Dallas, TX HUB - No
Respondent's Qualifications and Experience	15%	13.40%	13.77%	10.40%
Proposed Solution and Timeline	40%	32.30%	35.27%	25.67%
References	15%	15.00%	11.00%	9.00%
Price	30%	14.00%	23.33%	30.00%
Total	100%	74.70%	83.37%	75.07%

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### Initial Evaluation Scores

	Maximum Point Value	Aon Consulting, Inc. Chicago, IL HUB - No	Gallagher Benefit Services, Inc., a wholly owned subsidiary of Arthur J. Gallagher & Co. Dallas, TX HUB - No	Bracane Company, Inc. Plano, TX HUB - Yes	Evergreen Solutions, LLC Tallahassee, FL HUB - No	The Segal Company, Inc. Dallas, TX HUB - No
Respondent's Qualifications and Experience	15%	13.53%	13.63%	2.97%	8.83%	10.67%
Proposed Solution and Timeline	40%	34.13%	34.03%	6.80%	28.20%	27.33%
References	15%	15.00%	11.00%	0.00%	12.00%	9.00%
Price	30%	14.00%	23.33%	23.33%	21.88%	30.00%
Total	100%	76.66%	81.99%	33.10%	70.91%	77.00%