

Bid No. 2020-092, Annual Contract for Windshield and Auto Glass Repair and Replacement

| Item No. | Description | Est. Qty. (EA) | Primary | | Secondary | |
|----------|----------------------------------|----------------|--|----------------|--|----------------|
| | | | Advanced Glass Systems, Inc. Fort Worth, TX | | A-1 Auto Glass, Inc. White Settlement, TX | |
| | | | HUB - Yes COOP - Yes | | HUB - No COOP - Yes | |
| | | | Unit Price | Extended Price | Unit Price | Extended Price |
| 1. | 2017-2019 Chevrolet Pickup Truck | 4 | \$215.00 | \$860.00 | \$220.00 | \$880.00 |
| 2. | 2017-2019 Ford Pickup Truck | 4 | \$215.00 | \$860.00 | \$255.00 | \$1,020.00 |
| 3. | 2017-2019 Dodge Ram Pickup Truck | 2 | \$189.00 | \$378.00 | \$285.00 | \$570.00 |
| 4. | 2011 Ford Crown Victoria | 4 | \$189.00 | \$756.00 | \$155.00 | \$620.00 |
| 5. | 2013 Ford Fusion | 4 | \$215.00 | \$860.00 | \$185.00 | \$740.00 |
| 6. | 2014-2015 Ford Taurus | 2 | \$215.00 | \$430.00 | \$165.00 | \$330.00 |
| 7. | 2018 Toyota Prius | 2 | \$210.00 | \$420.00 | \$260.00 | \$520.00 |
| 8. | 2011-2013 Toyota Camry | 2 | \$195.00 | \$390.00 | \$185.00 | \$370.00 |
| 9. | 2016-2018 Toyota Carolla | 2 | \$210.00 | \$420.00 | \$200.00 | \$400.00 |
| 10. | 2016-2018 Chevrolet Tahoe PPV | 4 | \$230.00 | \$920.00 | \$220.00 | \$880.00 |

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| | | | <i>Primary</i> | | <i>Secondary</i> | |
|------------------|--|-----------------------|-------------------------------------|-----------------------|--------------------------------|-----------------------|
| | | | Advanced Glass Systems, Inc. | | <i>A-1 Auto Glass, Inc.</i> | |
| | | | Fort Worth, TX | | <i>White Settlement, TX</i> | |
| | | | HUB - Yes COOP - Yes | | <i>HUB - No COOP - Yes</i> | |
| Item No. | Description | Est. Qty. (EA) | Unit Price | Extended Price | <i>Unit Price</i> | <i>Extended Price</i> |
| 11. | 2018-2019 Ford Explorer PPV | 4 | \$260.00 | \$1,040.00 | <i>\$425.00</i> | <i>\$1,700.00</i> |
| 12. | 2018-2019 Ford Explorer | 4 | \$260.00 | \$1,040.00 | <i>\$425.00</i> | <i>\$1,700.00</i> |
| 13. | 2018-2019 Chevrolet Express 15 Passenger | 4 | \$210.00 | \$840.00 | <i>\$195.00</i> | <i>\$780.00</i> |
| 14. | 2017 Ford Transit Cargo | 2 | \$269.00 | \$538.00 | <i>\$275.00</i> | <i>\$550.00</i> |
| 15. | 2018 Dodge Grand Caravan 7 Passenger | 2 | \$225.00 | \$450.00 | <i>\$320.00</i> | <i>\$640.00</i> |
| 16. | Windshield Chip Repair | 10 | \$40.00 | \$400.00 | <i>\$39.95</i> | <i>\$399.50</i> |
| 17. | Urethane | 10 | \$17.50 | \$175.00 | <i>\$18.00</i> | <i>\$180.00</i> |
| Total Bid | | | \$10,777.00 | | <i>\$12,279.50</i> | |

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| | | | <i>Primary</i> | | <i>Secondary</i> | |
|-----------------|---|-----------------------|-------------------------------------|-----------------------|--------------------------------|-----------------------|
| | | | Advanced Glass Systems, Inc. | | <i>A-1 Auto Glass, Inc.</i> | |
| | | | Fort Worth, TX | | <i>White Settlement, TX</i> | |
| | | | HUB - Yes COOP - Yes | | <i>HUB - No COOP - Yes</i> | |
| Item No. | Description | Est. Qty. (EA) | Unit Price | Extended Price | <i>Unit Price</i> | <i>Extended Price</i> |
| 18. | Recalibration | 1 | \$150.00 | \$150.00 | <i>\$75.00</i> | <i>\$75.00</i> |
| 19. | Hourly Labor Rate | 1 | \$39.00 | \$39.00 | <i>\$75.00</i> | <i>\$75.00</i> |
| 20. | Percentage Markup for Parts and Materials | | 30% | | <i>0%</i> | |
| 21. | Discount Percentage for Items Not Listed | | 30% | | <i>0%</i> | |

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| | | | All Star Glass Inc. d/b/a Five Star Glass Inc. San Diego, CA | | Abstract Auto Glass Fort Worth, TX | |
|----------|----------------------------------|----------------|--|----------------|---------------------------------------|----------------|
| | | | HUB - No | | HUB - No | |
| Item No. | Description | Est. Qty. (EA) | Unit Price | Extended Price | Unit Price | Extended Price |
| 1. | 2017-2019 Chevrolet Pickup Truck | 4 | \$236.96 | \$947.84 | \$411.75 | \$1,647.00 |
| 2. | 2017-2019 Ford Pickup Truck | 4 | \$279.98 | \$1,119.92 | \$432.85 | \$1,731.40 |
| 3. | 2017-2019 Dodge Ram Pickup Truck | 2 | \$265.24 | \$530.48 | \$387.30 | \$774.60 |
| 4. | 2011 Ford Crown Victoria | 4 | \$201.53 | \$806.12 | \$336.45 | \$1,345.80 |
| 5. | 2013 Ford Fusion | 4 | \$317.56 | \$1,270.24 | \$623.85 | \$2,495.40 |
| 6. | 2014-2015 Ford Taurus | 2 | \$249.20 | \$498.40 | \$381.85 | \$763.70 |
| 7. | 2018 Toyota Prius | 2 | \$326.16 | \$652.32 | \$607.00 | \$1,214.00 |
| 8. | 2011-2013 Toyota Camry | 2 | \$240.15 | \$480.30 | \$347.45 | \$694.90 |
| 9. | 2016-2018 Toyota Carolla | 2 | \$310.34 | \$620.68 | \$529.00 | \$1,058.00 |
| 10. | 2016-2018 Chevrolet Tahoe PPV | 4 | \$304.28 | \$1,217.12 | \$588.90 | \$2,355.60 |

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| | | | All Star Glass Inc. d/b/a Five Star Glass Inc. San Diego, CA | | Abstract Auto Glass Fort Worth, TX | |
|------------------|--|----------------|--|----------------|---------------------------------------|----------------|
| | | | HUB - No | | HUB - No | |
| Item No. | Description | Est. Qty. (EA) | Unit Price | Extended Price | Unit Price | Extended Price |
| 11. | 2018-2019 Ford Explorer PPV | 4 | \$192.65 | \$770.60 | \$495.50 | \$1,982.00 |
| 12. | 2018-2019 Ford Explorer | 4 | \$310.06 | \$1,240.24 | \$495.50 | \$1,982.00 |
| 13. | 2018-2019 Chevrolet Express 15 Passenger | 4 | \$193.32 | \$773.28 | \$425.00 | \$1,700.00 |
| 14. | 2017 Ford Transit Cargo | 2 | \$364.16 | \$728.32 | \$692.00 | \$1,384.00 |
| 15. | 2018 Dodge Grand Caravan 7 Passenger | 2 | \$269.42 | \$538.84 | \$754.25 | \$1,508.50 |
| 16. | Windshield Chip Repair | 10 | \$49.00 | \$490.00 | \$125.00 | \$1,250.00 |
| 17. | Urethane | 10 | No Charge | No Charge | \$40.00 | \$400.00 |
| Total Bid | | | \$12,684.70 | | \$24,286.90 | |

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| | |
|---|---------------------------------------|
| All Star Glass Inc. d/b/a Five Star Glass Inc. San Diego, CA | Abstract Auto Glass Fort Worth, TX |
| HUB - No | HUB - No |

| Item No. | Description | Est. Qty. (EA) | Unit Price | Extended Price | Unit Price | Extended Price |
|----------|---|----------------|--|----------------|------------|----------------|
| 18. | Recalibration | 1 | \$225.00 | \$225.00 | No Bid | No Bid |
| 19. | Hourly Labor Rate | 1 | \$35.00 | \$35.00 | \$25.00 | \$25.00 |
| 20. | Percentage Markup for Parts and Materials | | Dealer Parts at List Price - No Markup | | 40% | |
| 21. | Discount Percentage for Items Not Listed | | 62% on Windshield 52% on Tempered | | 40% | |