

RFB 2008-056 Annual Contract for Rental/Purchase of Refurbished Copiers

Vendor Name:	IKON Office Solutions	Accelerated Office Systems	Konica Minolta	Wardlaw Images	USA Datafax	Hewlett Office Systems	Dahill	Royal Digital	Nevill Business Machines	Datamax
City, State	Dallas, TX	Ft. Worth, TX	NRH, TX	Arlington, TX	Plano, TX	Cleburne, TX	Grapevine, TX	Arlington, TX	Richland Hills, TX	Irving, TX
HUB Status	No	HUB	No	No	HUB	No	No	HUB	No	No
Section A - Rental									PRIMARY	
20 ppm Copier	\$127.01	No Bid	\$133.24	\$262.50	\$262.79	\$128.00	No Bid	\$93.75	\$66.00	\$79.53
Finisher Option	\$31.45	No Bid	\$0.00	\$37.50	\$16.50	\$144.00	No Bid	No Bid	\$11.00	\$18.70
Print/Scan Option	\$31.91	No Bid	\$0.00	\$37.50	\$21.89	\$136.00	No Bid	Included	\$11.00	\$34.88
Fax Option	\$61.53	No Bid	\$0.00	\$56.25	Included	\$136.00	No Bid	\$41.25	\$11.00	\$15.09
Cost per Copy	NR	No Bid	\$0.01040	Included	\$0.00850	\$0.01600	No Bid	\$0.01050	\$0.00750	\$0.01700
Total Copier with Options	\$251.90	No Bid	\$133.42	\$393.75	\$301.18	\$544.00	No Bid	\$135.00	\$99.00	\$148.20
30 ppm Copier	\$183.92	No Bid	\$154.55	\$281.25	\$263.81	\$168.00	No Bid	\$116.25	\$75.00	\$114.62
Finisher Option	Included	No Bid	\$0.00	\$37.50	\$16.50	\$184.00	No Bid	\$56.25	\$12.00	\$18.71
Print/Scan Option	Included	No Bid	\$0.00	\$37.50	\$21.89	\$176.00	No Bid	Included	\$10.00	\$34.88
Fax Option	\$61.53	No Bid	\$0.00	\$56.25	Included	\$176.00	No Bid	\$41.25	\$10.00	\$15.09
Cost per Copy	\$0.00700	No Bid	\$0.01002	Included	\$0.00850	\$0.01600	No Bid	\$0.01050	\$0.00750	\$0.01645
Total Copier with Options	\$245.45	No Bid	\$154.55	\$412.50	\$302.20	\$704.00	No Bid	\$213.75	\$107.00	\$183.30
50 ppm Copier	\$345.42	No Bid	\$226.68	\$450.00	\$491.92	\$220.00	No Bid	\$168.75	\$98.00	\$257.79
Finisher Option	\$46.54	No Bid	\$0.00	\$112.50	\$119.70	\$236.00	No Bid	\$56.25	\$18.00	\$58.38
Print/Scan Option	Included	No Bid	\$0.00	\$37.50	Included	\$228.00	No Bid	Included	\$10.00	\$50.80
Fax Option	NA	No Bid	\$0.00	NA	\$51.79	NA	No Bid	\$41.25	\$15.00	NA
Cost per Copy	\$0.00700	No Bid	\$0.01003	Included	\$0.00850	\$0.01600	No Bid	\$0.00938	\$0.00750	\$0.01241
Total Copier with Options	\$391.96	No Bid	\$226.68	\$600.00	\$663.40	\$684.00	No Bid	\$266.25	\$141.00	\$366.97
60 ppm Copier	\$413.18	No Bid	\$336.17	\$450.00	\$795.17	\$220.00	No Bid	No Bid	\$165.00	\$326.03
Finisher Option	\$46.54	No Bid	\$0.00	\$112.50	\$21.20	\$236.00	No Bid	No Bid	Included	\$58.36
Print/Scan Option	Included	No Bid	\$0.00	\$37.50	\$100.80	\$228.00	No Bid	No Bid	\$30.00	\$50.80
Fax Option	NA	No Bid	\$0.00	NA	NA	NA	No Bid	No Bid	No Bid	NA
Cost per Copy	\$0.00700	No Bid	\$0.01000	Included	\$0.00850	\$0.01600	No Bid	No Bid	\$0.00750	\$0.01260
Total Copier with Options	\$459.72	No Bid	\$336.17	\$600.00	\$917.17	\$684.00	No Bid	No Bid	\$195.00	\$435.19
31 ppm Color Copier	\$388.49	No Bid	\$196.01	\$412.50	\$482.30	\$128.00	No Bid	No Bid	\$195.00	\$181.06
Finisher Option	\$62.90	No Bid	\$0.00	\$112.50	\$17.50	\$144.00	No Bid	No Bid	\$25.00	\$44.73
Print/Scan Option	NR	No Bid	\$0.00	\$75.00	Included	\$128.00	No Bid	No Bid	Included	\$108.42
Fax Option	\$61.53	No Bid	\$0.00	\$75.00	\$42.94	\$136.00	No Bid	No Bid	\$17.00	\$12.13
Cost per Copy - B&W	\$0.00700	No Bid	\$0.01000	Included	\$0.00850	\$0.02400	No Bid	No Bid	\$0.01800	\$0.09600
Cost per Copy - Color	\$0.07954	No Bid	\$0.07980	Included	\$0.09800	\$0.04800	No Bid	No Bid	\$0.10000	\$0.09024
Total Copier with Options	\$512.92	No Bid	\$196.01	\$675.00	\$542.73	\$536.00	No Bid	No Bid	\$237.00	\$346.35
Discount Off List Price for Entire Section	*		*	25%	*	20%		***	20%	83%

* Rejected due to inconsistent discounts throughout entire section (did not follow bid instructions). Page 18, paragraph 6 (in bold print)

** Rejected due to not submitting price sheets referencing the list price for each copier model. Page 19, paragraph 2 (in bold print)

*** Rejected due to vendor failing to bid all items within the section as required. Page 18, paragraph 5

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Vendor Name:	IKON Office Solutions	Accelerated Office Systems	Konica Minolta	Wardlaw Images	USA Datafax	Hewlett Office Systems	Dahill	Royal Digital	Nevill Business Machines	Datamax
City, State	Dallas, TX	Ft. Worth, TX	NRH, TX	Arlington, TX	Plano, TX	Cleburne, TX	Grapevine, TX	Arlington, TX	Richland Hills, TX	Irving, TX
HUB Status	No	HUB	No	No	HUB	No	No	HUB	No	No
Section B - Purchase									PRIMARY	
20 ppm Copier	\$1,189.00	\$1,200.00	\$2,762.88	\$1,721.25	\$3,941.81	\$2,156.00	No Bid	No Bid	\$1,595.00	\$2,465.15
Finisher Option	\$1,738.50	\$300.00	\$0.00	Included	\$247.50	\$560.00	No Bid	No Bid	\$295.00	\$579.98
Print/Scan Option	Included	Included	\$0.00	\$401.25	\$328.35	\$240.00	No Bid	No Bid	\$295.00	\$1,081.00
Fax Option	\$692.00	\$300.00	\$0.00	\$412.50	Included	\$240.00	No Bid	No Bid	\$295.00	\$467.65
Cost per Copy	\$0.01	\$0.01	\$0.00992	\$0.00800	\$0.00850	\$0.01600	No Bid	No Bid	\$0.00750	\$0.01692
Total Copier with Options	\$3,619.50	\$1,800.00	\$2,762.88	\$2,535.00	\$4,517.66	\$3,196.00	No Bid	No Bid	\$2,480.00	\$4,593.78
30 ppm Copier	\$2,170.00	\$3,000.00	\$2,965.04	\$2,076.75	\$4,094.79	\$3,196.00	No Bid	No Bid	\$2,395.00	\$3,553.20
Finisher Option	Included	\$300.00	\$0.00	Included	\$247.50	\$560.00	No Bid	No Bid	\$350.00	\$579.98
Print/Scan Option	Included	\$300.00	\$0.00	\$401.25	\$328.35	\$240.00	No Bid	No Bid	\$250.00	\$1,081.00
Fax Option	\$692.00	\$400.00	\$0.00	\$412.50	Included	\$240.00	No Bid	No Bid	\$250.00	\$467.65
Cost per Copy	\$0.00700	\$0.01	\$0.00992	\$0.00800	\$0.00850	\$0.01600	No Bid	No Bid	\$0.00750	\$0.01645
Total Copier with Options	\$2,862.00	\$4,000.00	\$2,965.04	\$2,890.50	\$4,670.64	\$4,236.00	No Bid	No Bid	\$3,245.00	\$5,681.83
50 ppm Copier	\$3,832.50	\$3,800.00	\$4,646.00	\$3,846.50	\$7,378.68	\$4,796.00	No Bid	No Bid	\$2,695.00	\$7,990.00
Finisher Option	Included	\$300.00	\$0.00	\$412.50	\$1,795.50	\$800.00	No Bid	No Bid	\$350.00	\$1,809.50
Print/Scan Option	Included	\$400.00	\$0.00	\$412.50	Included	\$240.00	No Bid	No Bid	\$250.00	\$1,574.50
Fax Option	\$692.00	\$400.00	\$0.00	NA	\$776.75	NA	No Bid	No Bid	\$250.00	NA
Cost per Copy	\$0.00700	\$0.01	\$0.01000	\$0.01000	\$0.00850	\$0.01600	No Bid	No Bid	\$0.00750	\$0.01241
Total Copier with Options	\$4,524.50	\$4,900.00	\$4,646.00	\$4,671.00	\$9,950.93	\$5,836.00	No Bid	No Bid	\$3,545.00	\$11,374.00
60 ppm Copier	\$4,500.00	\$3,800.00	\$4,817.80	\$4,056.50	\$11,927.52	\$4,796.00	No Bid	No Bid	\$4,595.00	\$10,105.00
Finisher Option	Included	\$300.00	\$0.00	\$412.50	\$318.00	\$800.00	No Bid	No Bid	Included	\$1,809.50
Print/Scan Option	Included	\$400.00	\$0.00	\$412.50	\$1,512.00	\$240.00	No Bid	No Bid	\$1,000.00	\$1,574.50
Fax Option	NA	NA	\$0.00	NA	NA	NA	No Bid	No Bid	NA	NA
Cost per Copy	\$0.00700	\$0.01	\$0.01000	\$0.01000	\$0.00850	\$0.01600	No Bid	No Bid	\$0.00750	\$0.01260
Total Copier with Options	\$4,500.00	\$4,500.00	\$4,817.80	\$4,881.50	\$13,757.52	\$5,836.00	No Bid	No Bid	\$5,595.00	\$13,489.00
31 ppm Color Copier	\$4,148.00	\$5,000.00	\$4,911.40	\$3,439.20	\$7,234.48	\$2,076.00	No Bid	No Bid	\$4,995.00	\$5,611.80
Finisher Option	Included	\$300.00	\$0.00	\$412.50	\$262.50	\$640.00	No Bid	No Bid	\$895.00	\$1,386.50
Print/Scan Option	Included	\$500.00	\$0.00	\$412.50	Included	Included	No Bid	No Bid	Included	\$3,360.50
Fax Option	\$677.00	\$400.00	\$0.00	\$412.50	\$644.00	\$320.00	No Bid	No Bid	\$495.00	\$376.00
Cost per Copy - B&W	\$0.01215	\$0.02000	\$0.01000	\$0.05000	\$0.10000	\$0.06000	No Bid	No Bid	\$0.01728	\$0.09600
Cost per Copy - Color	\$0.07954	\$0.01500	\$0.07980	\$0.02000	\$0.09800	\$0.04800	No Bid	No Bid	\$0.09600	\$0.09024
Total Copier with Options	\$4,825.00	\$6,200.00	\$4,911.40	\$4,676.70	\$8,140.98	\$3,036.00	No Bid	No Bid	\$6,385.00	\$10,734.80
Discount Off List Price for Entire Section	*	**	*	*	*	20%		***	20%	53%

* Rejected due to inconsistent discounts throughout entire section (did not follow bid instructions). Page 18, paragraph 6 (in bold print)

** Rejected due to not submitting price sheets referencing the list price for each copier model. Page 19, paragraph 2 (in bold print)

*** Rejected due to vendor failing to bid all items within the section as required. Page 18, paragraph 5